

# Content Marketing: Pre-Content Creation Checklist

## 1. Identify your target audience and what they need

- ☐ Compile traits of your audience including demographics, occupation, interests, etc
- ☐ Create buyer personas to tailor content to your audience's preferences and requirements
- ☐ Understand audience needs to create valuable and engaging content

## 2. Determine who's working on different aspects of your campaign

- ☐ Assign specific roles within your marketing team for different content creation tasks
- ☐ Set predetermined roles to streamline the content creation process and ensure organization
- ☐ Assign topics to team members based on expertise and interest to enhance content quality

## 3. Make sure your site is in top performance shape

- ☐ Optimize site speed using tools like Google PageSpeed Insights
- ☐ Implement responsive design for mobile-friendliness
- ☐ Ensure your website is optimized for search engines to improve visibility and user experience

For more information, visit <https://www.webfx.com/blog/marketing/content-marketing-checklist/>